



Répondre aux négociations

Guide de référence rapide
2023/2024



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Répondre aux négociations



Objectif : Répondre aux demandes de devis et aux invitations à conclure des accords



Fournisseur



Approvisionnement



- 1 Accepter ou refuser l'invitation
- 2 Accéder aux négociations
- 3 Répondre aux négociations



Pour répondre aux négociations, une personne-ressource doit être affectée au rôle de Supplier Bidder (Soumissionnaire fournisseur)

The screenshot shows the Redpath Supplier Portal interface. At the top, it displays the Redpath logo, 'Mining Contractors and Engineers', and 'Dev 1 Environment'. The main header says 'Good afternoon, First Last!' and includes navigation links for 'Supplier Portal', 'Tools', and 'Others'. Below this, there's a section for 'APPS' with a 'Supplier Portal' icon and a plus sign. The 'Things to Finish' section contains three notification cards, each with a close button (X) and an 'Actions' dropdown menu. The first card is 'Assigned to Me' with a count of 3 and 'Created by Me' with a count of 0. The other two cards are 'ACTION REQUIRED' notifications: 'You Are Invited to Negotiation 11 (Redoing Agreement)' (1 hour ago) and 'You Are Invited to Negotiation 10 (RFQ10)' (2 hours ago). The third card is 'You Are Invited to Negotiation 9 (Testing 1-2-3)' (2 hours ago).

Répondre aux négociations



1 Accepter ou refuser l'invitation

1. Redpath émettra une invitation à négocier pour l'une des raisons suivantes :
 - i. Demande de devis
 - ii. Accords
 - iii. Renégociation d'accords existants
2. Vous recevrez un avis vous informant que vous êtes invité(e) à une négociation. Cliquez sur Accept Invitation (Accepter l'invitation) ou sur Decline Invitation (Refuser l'invitation), selon le cas

2 Accéder aux négociations

1. Cliquez sur le lien dans vos avis
2. Vous pouvez également accéder aux négociations via le portail des fournisseurs et sélectionner View Active Negotiations (Afficher les négociations actives)

2 hours ago

ACTION REQUIRED

You Are Invited to Negotiation 9 (Testing 1-2-3)

Accept Invitation

Decline Invitation

Actions

ACTION REQUIRED

You Are Invited to Negotiation 13 (Test RFQ)

Komal Arora

10 minutes ago

Actions

Supplier Portal

- Manage Orders
- Manage Schedules
- Acknowledge Schedules in Spreadsheet

Agreements

- Manage Agreements

Channel Programs

- Manage Programs

Shipments

- Manage Shipments
- Create ASN
- Create ASBN
- Upload ASN or ASBN
- View Receipts
- View Returns

Consigned Inventory

- Review Consumption Advices

Invoices and Payments

- Create Invoice
- Create Invoice Without PO
- View Invoices
- View Payments

Negotiations

- View Active Negotiations
- Manage Responses

Company Profile

- Manage Profile

Requiring Attention

4

1

3

Orders to Acknowledge

Schedules Overdue or Due Today

Supplier News

Welcome to Redpath's Supplier Happy Testing :)

Répondre aux négociations



3 Répondre aux négociations

1. Sélectionnez la négociation à laquelle vous souhaitez répondre, puis cliquez sur Create Response (Créer une réponse)
2. Vous devez effectuer quatre étapes pour compléter la réponse
 - i. Sur la page Overview (Vue d'ensemble) :
 - a. Date de validité de la réponse
 - b. Numéro de référence
 - c. Notes à l'intention de l'acheteur, le cas échéant
 - d. Cliquez sur Next (Page suivante)

Active Negotiations

Search

Manage Watchlist Saved Search Open Invitations

Time Zone Coordinated Universal Time

** At least one is required

** Negotiation

** Title

** Negotiation Close By

** Invitation Received Yes

Response Submitted No

Negotiation Open Since

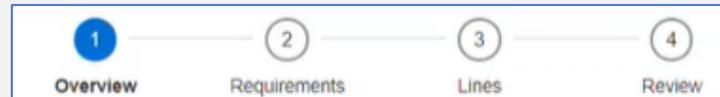
Search Reset Save...

Search Results

Actions View Format Freeze Detach Wrap Accept Terms Acknowledge Participation **Create Response**

Negotiation	Title	Negotiation Type	Time Remaining	Close Date	Your Responses	Will Participate	Unread Messages	View PDF	Response Spreadsheet
13	Test RFQ	RFQ	13 Days 23 Hours	6/21/23 1:49 PM	0		0		

Columns Hidden 4



Create Response (Quote 1003): Overview

Messages Respond by Spreadsheet Actions Back **Next** Save Submit Cancel

Last Saved 6/7/23 2:02 PM
Time Zone Coordinated Universal Time

Title Test RFQ Time Remaining 13 Days 23 Hours
Close Date 6/21/23 1:49 PM

General

Supplier Epiroc (formerly Atlas Copco) Response Type Primary Alternate

Negotiation Currency CAD

Response Currency CAD

Price Precision 2 Decimals Maximum Reference Number

Response Valid Until Note to Buyer

Attachments None

Répondre aux négociations



3 Répondre aux négociations

- ii. Requirements (Exigences)
 - a. Répondez à toutes les questions, dans toutes les rubriques
 - b. Cliquez sur Next (Page suivante)
- iii. Lines (Lignes)
 - a. Ajoutez le Response Price (Prix de réponse) et toute quantité minimale
 - b. Cliquez sur Next (Page suivante)
- iv. Review (Vérification)
 - a. Les trois onglets peuvent être examinés
 - b. Cliquez sur Save (Enregistrer) ou Submit (Soumettre), le cas échéant

Create Response (Quote 1003): Requirements

Messages Respond by Spreadsheet Actions Back **Next** Save Submit Cancel

Last Saved 6/7/23 2:03 PM
Time Zone Coordinated Universal Time

Time Remaining 13 Days 23 Hours Close Date 6/21/23 1:49 PM

Section 1. General

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* 1. Do you accept the attached terms and conditions to participate in this RFQ?
 a. Yes
 b. No

* 2. Is your company/organization registered to do business in Canada?
 a. Yes
 b. No

Section 1. General

Create Response (Quote 1003): Lines

Currency = Canadian Dollar

Time Remaining 13 Days 23 Hours Close Date 6/21/23 1:49 PM

Line	Description	Alternate Line Description	Create Alternate	Required Details	Category Name	Start Price	Response Price	Total Score	Estimated Quantity	UOM	Line Amount	Estimated Total Amount	Response Minimum Release Amount
1	PINION GEAR BOX		+		Steering Systems		100.00		10	Each			

Rows Selected 1 Columns Hidden 6

Grand Totals
All response lines except alternate lines are included
Response Amount 0.00

Review Response: Quote 1003

Currency = Canadian Dollar

Title Test RFQ
Close Date 6/21/23 1:49 PM

Time Remaining 13 Days 23 Hours

Overview Requirements **Lines**

Line	Description	Alternate Line Description	Details	Category Name	Response Price	UOM Name	Line Amount	Estimated Total Amount	Response Minimum Release Amount	Attachments
1	PINION GEAR BOX			Steering Systems	100.00	Each		1,000.00		

Columns Hidden 9

Grand Totals
All response lines except alternate lines are included
Response Amount 1,000.00

